

REVOLUTIONISING WORKFORCE MANAGEMENT

WITH INNOVATION GROUP SERVICES



Innovation Group Services

CREATING THE FUTURE

Revolutionising Workforce Management

A Smarter Approach to Workforce Management

At Innovation Group Services, we believe in reshaping workforce management by reducing costs, increasing efficiency, and giving businesses full control over their onsite workforce. Instead of relying on expensive outsourcing, we provide a seamless transition where companies retain their existing employees under our expert management. This shift not only cuts costs but also enhances productivity and accountability.

How We Reduce Costs & Improve Efficiency

Traditional outsourcing models charge premium fees for labour while limiting a company's control over operations. Innovation Group Services eliminates these inefficiencies by:

- Lowering labour costs: We reduce the markup costs associated with third-party outsourcing suppliers, allowing clients to save up to 30-50% on workforce expenses.
- Eliminating unnecessary overheads: Our consultancy streamlines operational costs by reducing administrative overhead and external vendor fees.
- Increasing retention and performance: Employees remain on-site but under a more cost-effective and performance-driven management structure, reducing turnover and training costs.

Our Operational Model

Our approach focuses on three core pillars:

- Transition & Integration
 - We conduct an in-depth workforce assessment to understand your current structure and identify cost-saving opportunities.
 - Employees transition smoothly under Innovation Group Services, maintaining continuity while benefiting from enhanced training and optimised management.
- Cost Optimisation & Control
 - Clients regain full decision-making power over their workforce while eliminating inflated third-party management costs.
 - We implement custom workforce solutions, aligning staffing needs with operational goals.
- Performance & Compliance Management
 - Our data-driven performance tracking ensures increased productivity and accountability.
 - We ensure compliance with labour laws, reducing risk and liability for our clients.

Financial Impact: Case Studies

Financial Impact:

A UK-based security provider previously outsourced its workforce, including a Security Manager earning approx. £60,000 per year. The client was charged over £90,000 annually for the role by the third-party provider. By transitioning to Innovation Group Services, the Security Manager is retained, now earning £65,000, while the client's total cost is reduced to around £80,000 annually. This resulted in:

- **Cost Savings:** An approx. £10,000 annual reduction in client expenses while improving employee compensation.
- **Improved Retention:** The Security Manager benefited from better pay and a more structured career path, leading to increased job satisfaction.
- **Enhanced Control:** The client regained direct oversight of workforce management, ensuring alignment with their operational goals.

A UK-based corporate office previously outsourced a Receptionist, earning £32,000 per year. The outsourcing provider charged the client £52,500 annually for this role, adding significant markup costs. By switching to Innovation Group Services, the Receptionist is set to remain in their role under our model, earning £34,000, while the client's total cost was adjusted to £48,500 per year. This resulted in:

- **Cost Savings:** A reduction of £4,000 per year, equating to an 8.3% cost reduction for the client.
- **Increased Employee Benefits:** The Receptionist received improved compensation and access to professional development opportunities.
- **Optimised Workforce Management:** The client maintained direct oversight and improved efficiency without the excessive costs of third-party outsourcing.

Thinking Point: How Can You Revolutionise Workforce Management in Your Business?

If your goal is to cut costs and increase efficiency, where would you start? Are there departments or roles currently outsourced where you could regain control while improving financial performance? How much could you save by transitioning key positions under a smarter, cost-effective workforce model? The potential for increased savings and employee satisfaction is within reach — how will you take advantage of it?

Expanding the Savings: Where Else Can This Work?

Now, imagine applying this model to multiple roles within your organisation. If you transitioned five additional employees to Innovation Group Services, the potential savings could be substantial.

For example:

- 5 employees currently earning £60,000 each under an outsourced model, with a client charge of £90,000 per employee.
- With Innovation Group Services, each employee earns £65,000, while the client pays £80,000 per employee.
- Total cost before: £450,000 per year.
- New total cost: £400,000 per year.
- Annual savings: £50,000 (11.1% reduction).
- 3-year projection: £150,000 saved, 5-year projection: £250,000 saved.

Think about the different departments or roles within your business where this cost-efficient model could be implemented. Potential areas include, but are not limited to:

- Cleaning Management – Reduce overhead costs while ensuring a well-maintained facility.
- Reception & Front Desk Services – Improve first impressions while cutting unnecessary outsourcing fees.
- Maintenance & Facilities Management – Keep your operations running smoothly with optimized cost structures.
- Security Teams – Enhance security operations while maintaining financial efficiency.

The cumulative financial impact could transform your bottom line while keeping key talent engaged and motivated.

Why Choose Innovation Group Services?

- ✓ **Cost Savings:** Achieve significant financial reductions while maintaining operational effectiveness.
- ✓ **Full Control:** Regain decision-making authority over your workforce.
- ✓ **Expert Management:** Benefit from industry-leading workforce strategies.
- ✓ **Seamless Transition:** Ensure minimal disruption while optimizing efficiency.
- ✓ **Full Support & Additional Features:** Our services come with ongoing management support, compliance assurance, performance tracking, and customized workforce solutions tailored to your specific needs.

Take Control of Your Workforce Today

Your business deserves a smarter, more cost-effective workforce solution. Let Innovation Group Services help you transition from outdated outsourcing models to a system that works for you.

Contact us today for a free consultation and discover how much you can save.

✉ Email: enquiries@innovationgroupservices.com

🌐 Website: www.innovationgroupservices.com